

Dale Wengler

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OBJECTIVE:

To join a small to midsize law firm to practice in estate planning, bankruptcy or other areas.

PROFESSIONAL EXPERIENCE:

Indiana Department of Workforce Development, Indianapolis, Indiana
Deputy Commissioner of Policy and Field Operations, 5/07-Present

- § Appointed member of Governor Daniels' Administration
- § Lead and manage Policy, Marketing, Dislocated Workers, Evaluations, Field Systems, Field Operations and Strategic Initiatives groups consisting of over 550 state employees, 300 contract employees and 90 employment and training offices throughout Indiana. Manage a 150 million dollar workforce development budget.
- § Successfully implemented Department's number one priority: new 3.8 million dollar job matching website (www.IndianaCAREERconnect.com) and trained over 800 employees on its use and application. Project completed within budget and on time (never before done in the Department's history) and is the single largest source for Indiana jobs. Since go-live date (July 1, 2008) site has exceeded all expectations for individual and employer registrations with over 33,000 registered users within 45 days of launch and over 30,000 job postings. Site provides current job postings and labor market data for millions of Indiana residents and businesses.
- § Designed and implemented complete revamp of customer flow and service delivery in 90 offices which led to improved customer service and over 1,000 new courses and training programs. This dramatically increased customer enrollment in skill and training programs from 40,000 to over 80,000. This integrated service delivery model is a national best practice.
- § Grew youth outreach and training programs from 13 high schools to over 23 within 8 months to increase youth enrollments in workforce development programs across the state. Single largest expansion of youth programs in the Department's history.
- § Applied for and manage over 18 million dollars in National Emergency Grants for 2008. ATA Airlines (due to abrupt closure and dislocation of over 500 employees) and mass layoffs in Northern Indiana in recreational vehicle industry. Federal grants guarantee \$6,000 for former employees to obtain new training and educational services. Reduced administrative program requirements and streamlined enrollment process.
- § Draft and publish statewide policies based on and in compliance with USDOL laws, TEGL's and regulations.
- § Project leader for 6 million dollar office overhaul project to create 30 technologically advanced career/training centers in order to more efficiently serve the workforce. This facility change allows our staff to greatly increase the number of clients they can serve.
- § Manage 13 boards, including Governor's Workforce Investment Board under the Workforce Investment Act.
- § Awarded the only "Above and Beyond Award" from the Commissioner for changes implemented in the field. Received the highest yearly review possible under the State's performance based rating system and qualified for the maximum merit increase in 2007.

Marcus, Clegg & Mistretta, P.A., Portland, Maine
Attorney, 8/04-5/07

- § Active Chapter 7 and 11 corporate bankruptcy practice including adversary proceedings and preference actions
- § Counseled clients on various employment, tax and corporate issues.
- § Worked with a major dietary supplement manufacturer to accomplish a successful Chapter 11 reorganization that provided complete restructuring, additional financing and avoided a Chapter 7 dissolution. This allowed the company to continue normal business operations and helped them secure a new major retailer for distribution. The company is currently thriving and expanding its product line nationally.
- § Represented a prominent independent oil dealer in an involuntary bankruptcy proceeding. Through negotiations with creditors, the business was able to wind down and provide equitable distribution of their assets. Defended company CEO from unsecured claims of fraud and mismanagement leading to a favorable plea agreement with the State Attorney General's Office.
- § Provided pro-bono Chapter 7 bankruptcy filings and legal counseling for impoverished clients

Millimed, Inc., Roskilde, Denmark

General Counsel, 3/05-2/06 (1 year leave of absence from law firm)

- § Hired as a member of the Executive Management Team to work directly with the CEO to restructure the company. Managed legal and human resources departments with over a hundred employees and offices in Denmark, Sweden and the Netherlands.
- § Analyzed various options to deal with short-term cash flow crisis and pitched proposal to CEO. As a direct result of these recommendations, the company relocated its corporate headquarters to Denmark, closed down the Swedish facility and sold off the production center in the Netherlands. Changes provided needed capital to focus on the company's primary research and development and alleviated cash flow problems, providing a window of eighteen months to secure additional funding. Subsequently, the company was able to develop a nano-spun, nitric oxide eluting balloon for angioplasty use, entered it into pre-clinical trials and filed several key patents which increased the company's IP value.
- § Acted as the temporary Managing Director of the Netherlands' facility during corporate restructure when managing director was being replaced.
- § Negotiated and drafted contracts with hospitals, universities and private entities that provided additional IP and capital.
- § Managed and grew intellectual property portfolio from a few patents to dozens of patents, licensing agreements and joint ventures with Akron University and other key players in the drug eluting stent market.
- § In conjunction with the CEO and CFO, secured over 10 million dollars in additional funding from key investors to insure financial viability for the company.
- § Assisted with support and administration of pre-clinical trials for nitric oxide drug eluting balloons.
- § Supervised local counsel in four countries and managed legal and human resources issues throughout Europe, Asia and South America.
- § Renegotiated worldwide sales team contracts and labor agreements, reducing sales costs by over 20%.
- § Worked with the QA department to provide legal guidance for FDA and CE policies to insure compliance.

United States Bankruptcy Court Eastern District of California, Fresno, California

Judicial Clerk for the Honorable W. Richard Lee, 2003-2004

- § Researched and drafted rulings, bench memoranda and matters taken under submission.

United States Bankruptcy Court Southern District of Indiana, Indianapolis, Indiana

Intern for the Honorable James K. Coachys, 2003

- § Researched and drafted rulings, bench memoranda and matters taken under submission.

EDUCATION:

Indiana University School of Law, Bloomington, Indiana

- § Doctor of Jurisprudence, May 2003.
- § Research Assistant for Dean Lauren Robel.

Brigham Young University, Provo, Utah

- § Bachelor of Arts in Political Science, Aug. 1998.
- § Research Assistant for Prof. Lebaron.

COMMUNITY SERVICE/ACTIVITIES:

- § Make-A-Wish Foundation, Wish Granter 2006-2007.
- § Volunteer Lawyers' Project, Pro-bono casework 2005-2006.
- § Boy Scouts of America, Volunteer 2005-present.
- § Volunteer missionary in Southern Africa 1994-1996. Full time missionary for two years. Time spent building homes, teaching English and helping communities. Lived and worked in six different areas and three different countries.

- § Concord Assabet Family and Youth Services, Group Home House Parent 1999-2000. Lived with and took care of five boys between the ages of 12-17 that were all on court probation. Taught them life skills and was able to reunite four of the boys with their families.
- § Activities: Rock climbing, cycling, running and spending time with my family.

LICENCES/ PRESENTATIONS/BOARDS:

- § Admitted to practice law in California, 2003 and Maine, 2004.
- § Joint Keynote Presenter: National WorkKeys Conference in Indianapolis, 2008.
- § NARF Statewide Conference, 2008.
- § Statewide Department of Corrections Management Training meeting, 2008.
- § State Workforce Innovations Council, Quarterly meetings, 2007-present.
- § Central California Bankruptcy Association Meeting, 2004.
- § Joint Keynote Presenter: State Human Resource Managers Association, Annual Conference 2008.
- § Board member, BioCrossroads, Indianapolis, Indiana 2008

REFERENCES

Andrew Penca	Assistant to President Joe Loughrey, Cummins, Inc., Columbus, Indiana 812.447.2363
Kathleen Randolph	CEO, WorkOne Northeast, Fort Wayne, Indiana 260.459.1400 Ext. 4502
Richard Rowray	CEO, Youth Opportunity Center, Muncie, Indiana 888.610.5199